

California Crop Improvement Association

Profit & Loss Budget Performance

July 2026

	Jul 26	Budget	\$ Over Budget	% of Budget	Apr - Jul 26	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Income									
401.00 · Application Fees	64,735.30	134,129.17	(69,393.87)	48.3%	427,481.74	358,653.05	68,828.69	119.2%	610,000.00
403.00 · Certification Fees	31,995.92	30,000.00	1,995.92	106.7%	169,163.11	179,573.97	(10,410.86)	94.2%	575,000.00
405.00 · OECD Certificate Fees	48.00	625.00	(577.00)	7.7%	1,584.00	3,765.00	(2,181.00)	42.1%	27,629.00
406.00 · OECD NFC	0.00	0.00	0.00	0.0%	1,500.00	371.00	1,129.00	404.3%	163,371.00
420.00 · Map Pinning Fee	1,545.00	3,150.00	(1,605.00)	49.0%	6,580.00	9,040.00	(2,460.00)	72.8%	25,000.00
430.00 · Contracted Services	0.00	0.00	0.00	0.0%	13,635.94	5,300.00	8,335.94	257.3%	10,000.00
448.00 · Finance Charges/Late Fees	2,280.00	8,000.00	(5,720.00)	28.5%	9,471.25	17,925.00	(8,453.75)	52.8%	30,000.00
450.00 · Interest Income	74.09	2,084.00	(2,009.91)	3.6%	330.84	8,336.00	(8,005.16)	4.0%	25,000.00
451.00 · Dividend Income	5,019.62	0.00	5,019.62	100.0%	23,925.73	0.00	23,925.73	100.0%	0.00
452.00 · Capital Gains	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total Income	105,697.93	177,988.17	(72,290.24)	59.4%	653,672.61	582,964.02	70,708.59	112.1%	1,466,000.00
Gross Profit	105,697.93	177,988.17	(72,290.24)	59.4%	653,672.61	582,964.02	70,708.59	112.1%	1,466,000.00
Expense									
501.00 · Salaries CCIA Staff	4,957.01	3,000.00	1,957.01	165.2%	9,092.78	7,000.00	2,092.78	129.9%	11,405.00
502.00 · Payroll Tax Expense	422.66	420.00	2.66	100.6%	1,401.89	1,240.00	161.89	113.1%	2,500.00
503.00 · Staff Development Education	0.00	0.00	0.00	0.0%	0.00	1,500.00	(1,500.00)	0.0%	4,000.00
504.00 · Employer Paid Benefits - CCIA	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
505.00 · County Ag Commissioners	24,625.00	27,796.34	(3,171.34)	88.6%	26,830.89	29,796.34	(2,965.45)	90.0%	60,000.00
507.00 · Office Expense	3,041.63	4,000.00	(958.37)	76.0%	21,780.76	12,500.00	9,280.76	174.2%	42,000.00
508.00 · Computer Expenses	0.00	0.00	0.00	0.0%	0.00	3,000.00	(3,000.00)	0.0%	7,000.00
510.00 · Insurance	0.00	0.00	0.00	0.0%	17,942.89	1,000.00	16,942.89	1,794.3%	30,000.00
512.00 · Tags and Freight	220.92	4,500.00	(4,279.08)	4.9%	16,466.25	10,200.00	6,266.25	161.4%	25,000.00
515.00 · Dues	1,100.00	2,000.00	(900.00)	55.0%	2,029.15	2,005.15	24.00	101.2%	16,000.00
516.00 · Subscriptions	0.00	0.00	0.00	0.0%	0.00	200.00	(200.00)	0.0%	400.00
517.00 · Investment Advisory Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
518.00 · Lab Supplies	0.00	0.00	0.00	0.0%	599.00	500.00	99.00	119.8%	1,000.00
520.00 · Directors' Meeting	180.00	1,800.00	(1,620.00)	10.0%	5,171.54	5,000.00	171.54	103.4%	30,000.00
522.00 · Directors' Travel	0.00	0.00	0.00	0.0%	996.87	800.00	196.87	124.6%	2,500.00
524.00 · Airplane Expense	0.00	2,000.00	(2,000.00)	0.0%	4,095.00	2,000.00	2,095.00	204.8%	2,500.00
525.00 · Equipment Maintenance	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	2,500.00
527.00 · Field Days & Meetings	0.00	500.00	(500.00)	0.0%	1,520.63	2,150.00	(629.37)	70.7%	3,000.00
528.00 · Growout Expenses	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	1,500.00
529.00 · Academic Advisor	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
530.00 · Accounting Services	4,425.00	4,800.00	(375.00)	92.2%	4,425.00	4,800.00	(375.00)	92.2%	4,800.00
533.00 · Consulting Service	0.00	0.00	0.00	0.0%	1,663.50	0.00	1,663.50	100.0%	45,000.00
535.00 · Legal Fees	0.00	0.00	0.00	0.0%	1,130.00	1,150.00	(20.00)	98.3%	2,500.00
536.00 · Disease Inspected	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
537.00 · Property Tax Fees	0.00	0.00	0.00	0.0%	0.00	400.00	(400.00)	0.0%	400.00
538.00 · Facilities	73.00	250.00	(177.00)	29.2%	5,265.61	1,800.00	3,465.61	292.5%	2,500.00
539.00 · Research	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
541.00 · Scholarships	0.00	0.00	0.00	0.0%	2,500.00	5,000.00	(2,500.00)	50.0%	12,500.00
545.00 · Travel Expenses	7,760.67	8,088.00	(327.33)	96.0%	39,948.48	55,689.00	(15,740.52)	71.7%	115,000.00
550.00 · UC Salaries	59,644.60	64,210.00	(4,565.40)	92.9%	230,836.15	242,402.00	(11,565.85)	95.2%	756,082.00
552.00 · UC Benefits	31,348.55	30,691.00	657.55	102.1%	100,960.32	120,986.00	(20,025.68)	83.4%	342,441.00

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555.00 · UC Overhead	15,861.21	13,828.41	2,032.80	114.7%	58,080.96	55,313.66	2,767.30	105.0%	165,940.53
602.00 · Bank Charges	0.00	0.00	0.00	0.0%	250.00	0.00	250.00	100.0%	0.00
66910 · Bank Service Charges	13.82	0.00	13.82	100.0%	13.82	0.00	13.82	100.0%	0.00
Total Expense	153,674.07	167,883.75	(14,209.68)	91.5%	553,001.49	566,432.15	(13,430.66)	97.6%	1,688,468.53
Net Income	(47,976.14)	10,104.42	(58,080.56)	(474.8)%	100,671.12	16,531.87	84,139.25	609.0%	(222,468.53)